


Michael Najjar

Entrepreneur - Sustainable Design Consultant

Sustainability-focused design thinker with a background in architecture, project management, and eco-design. Driven by a deep appreciation for nature and a commitment to positive impact, I bring creative vision and practical skills to projects that advance environmental responsibility and add value to mission-driven organizations.



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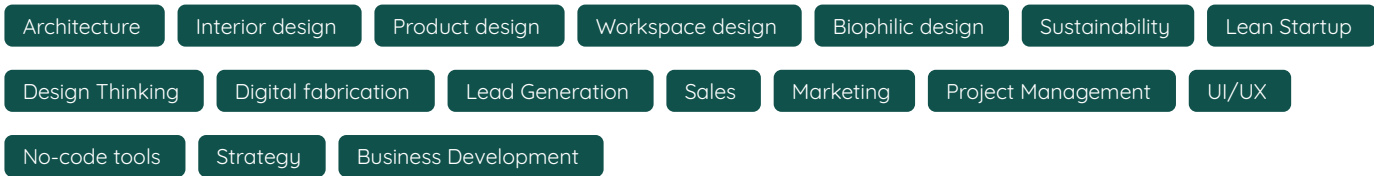
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Brussels, Belgium 

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SKILLS



WORK EXPERIENCE

Project Manager

Relieve Furniture 

08/2023 - Present

Brussels, Belgium

Relieve offers sustainable, high-quality office furniture by repurposing pre-owned items, enabling eco-friendly and cost-effective workspaces.

Achievements/Tasks

- Managed 22 clients' projects from proposal to delivery
- Generated hundreds leads with AI tools
- Optimized the sales process by implementing a CRM
- Optimized internal tools, increasing project management efficiency
- Locked 4 strategic partnerships with suppliers and brokers, allowing recurring and bigger projects

Founder & CEO

Spacebloom 

03/2021 - Present


Brussels, Belgium

Platform for sustainable interior design. Helping designers create spaces that increase wellbeing and reduce environmental impact.

Achievements/Tasks

- Founded the startup, got accepted in [We are founders](#) incubator program, then [Start it @ KBC](#) accelerator program
- Created & implemented the business model, website, sales & marketing strategy from scratch
- Onboarded a co-founder
- Set up the no-code tools to run the MVP and iterated value propositions
- Created value for 62 customers and counting

Medior Architect & Concept Designer

Out of office 

06/2020 - 03/2021

Brussels, Belgium

OOO is a change management and design company that transforms the way companies work.

Achievements/Tasks

- Created workspace concept designs for 3 companies
- Optimized the design processes to gain time
- Followed up technical drawings with contractors

WORK EXPERIENCE

Co-founder & Architect

Archave [↗](#)

10/2016 - 07/2020

Architecture & Interior Design studio

Beirut, Lebanon

Achievements/Tasks

- Designed & built a 4000 sqm outdoor nightclub
- Designed & built interiors for private apartments
- Designed & built 3000 sqm seaside restaurant, lounge & nightclub

Cofounder & Product Designer

Albi Creations [↗](#)

10/2016 - 07/2020

Albi is a lifestyle brand that aims to empower communities by fostering craftsmanship & digital fabrication.

Beirut, Lebanon

Achievements/Tasks

- Founded the company, created the website, secured key partnerships to kickstart the project
- Set up the inventory and CRM system
- Designed, produced and sold products on the local market

EDUCATION

Start it Accelerate

Start it @ KBC [↗](#)

09/2022 - 06/2023

Brussels, Belgium

We are founders

BeCentral, Bruxelles Formation, Google, BeAngels [↗](#)

09/2021 - 06/2022

Brussels, Belgium

Innovation of Products & Services: MIT's Approach to Design Thinking, Entrepreneurship

Massachusetts Institute of Technology, Sloan School of Management, Certificate [↗](#)

02/2017 - 10/2017

Bachelor of Architecture - Honors - 2nd Prize

Académie Libanaise des Beaux-Arts (ALBA)

10/2006 - 06/2013

Beirut, Lebanon

HONOR AWARDS

1st International Prize Urbanistes Sans Frontières Competition (09/2013 - 01/2014) [↗](#)

Urbanistes sans frontières - UNESCO

- [An international competition for "Ecological Restructuring of a Slum and Adaptation to Climate Change"](#)

SOFT SKILLS

Creative thinking

Empathy

Problem-solving

Team work

Adaptability

Communication

Critical thinking

Flexibility

Fast learning

User experience

Tech savvy

LANGUAGES

English

Full Professional Proficiency

French

Native or Bilingual Proficiency

Arabic

Native or Bilingual Proficiency

INTERESTS

Martial Arts

Biking

DJing

Music

Travelling

Photography

Science

Technology

Hiking

Ice cream